



Personality Inventory

Instructions: In each box, circle each word or phrase that describes a consistent character trait of yours. You should find groupings in 1 or 2 categories. Then turn to the next page for corresponding career areas.

Dominance (Driver)	Influencing (Expressive)
Likes Authority Takes Charge Controlling Bold Decision Maker Enterprising Task Oriented Overlooks Details Not careful of Other's Feelings Adventurous Determined Self-reliant Independent Confident Very Direct	Enthusiastic Visionary Takes Risks Spontaneous Enjoys Change Group Oriented Likes Variety Creative New Ideas Optimistic Infectious Laughter Inspirational Initiator Promoter Can Waste Time Entertains Others
Steadiness (Amiable)	Compliance (Analytical)
Calm Loyal Nurturing Dry Humor Sympathetic Conscientious Peace Maker Enjoys Routine Understanding Avoids Conflict Dislikes Change Maintains Low Profile Can Be Slow to Act Good Listener Reliable	Predictable Controlled Perfectionist Diplomatic Inquisitive Accurate Orderly Factual Loves Detail Conscientious Reserved Discerning Precise Scheduled Sensitive



Occupational Categories

In the boxes below are some of the occupations that line up with the personal characteristics you checked on the previous page. These are broad categories, but will give you an idea of what would be most fitting for you. This is not a complete list, but will give you an idea of how types of jobs use the same personal skills.

Dominance	Influencing
Manufacturer's Representative Lobbyist Business Manager Fire Marshall Travel Guide Principal Fashion Coordinator Landscape Architect Sales Agent, Insurance Production Coordinator Show Host/Hostess Manager, Customer Services Sales Agent, Real Estate Announcer Writer Entrepreneur Business Owner	Training Representative Clergy Member Manager, Advertising Editor Preschool Teacher Arbitrator Sales Agent Administrator, Health Care Home Economist Actor/Actress Reporter Manager, Office Insurance Sales Optometrist Illustrator Faculty Member Interior Designer
Steadiness	Compliance
Investigator Pharmacist Physical Instructor Psychologist Survey Worker Counselor Social Worker Teacher, Secondary School Correspondence Clerk Market Research Analyst Veterinarian Nurse Podiatrist Programmer Lab Technician Chiropractor Librarian	Medical Record Technician Nurse, Licensed Practical Nurse, General Duty Secretary Accountant Job Analyst Mail Clerk Caseworker Architect Biochemist District Ext. Service Agent Geologist Physical Assistant Historian Environmental Analyst Airplane Pilot Painter